

"VERY GOOD. I HAD FUN, RECOGNISABLE ISSUES AND PRACTICAL INFO TO GET STARTED RIGHT AWAY. THANKS."

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Silver Avenue

"USEFUL TOOLS TO ADJUST OUR STRATEGY."

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Register now

Visit our website for more information and to enroll for the online training.

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ONLINE SALES TRAINING

Do You Find it Hard to Find New Customers and to Persuade Them to Become Repeat Customers?



Even in tough economic times, sales are still being made. The only question is "Who is making them?"

This 3-session online training will provide you with all the essential tips and techniques to persuade more customers to take action on your offer, and you will learn new strategies and ideas about how to sell any product or any service in any economy – without lowering your price. Sign up now and start increasing your sales!

Session 1: A Strong Commercial Attitude

All successful salesmen have one thing in common: a strong commercial attitude that is so powerful it helps them to achieve the impossible. This 3-hour session provides you with *practical techniques* for building and maintaining this kind of *winner attitude* that will turn every sales talk into a success. You will learn exactly what to do to fully master this attitude, which will result in *a vast increase of your sales*. Many have asked their entire sales teams to watch this session and report immediate results!

Session 2: Convincing Argumentation & Closing the Deal

The key to closing more deals is for you to be persuasive. This session will teach you how to convince every prospect that your product is absolutely the best and that there is no better way for him to spend his money. You will learn how to have a stunning impact and how to structure your sales pitch so that you *get a commitment every time*. After viewing this session, you will know exactly how to act and react in every given circumstance or in short: *how to close more deals*.

Session 3: Powerful insight into your customer

Imagine being able to read your prospect's mind and knowing exactly what it will take to close the deal. Well now you can! When watching this session, you will learn to "read" your potential buyer's behaviour and get an accurate picture of his personality in just a matter of minutes. You will learn how to use this information to approach your buyer in the best possible way, to win his trust and to come up with the magic words that *seal the deal every time*.

Why e-Learning?

Dharma Consult's e-learning brings you the latest information on a wide variety of subjects right to your home or office computer. Our high-quality online training sessions are an affordable, time-saving and fun alternative to traditional classroom training and allow you to study at the pace and place of your choice.

After you register for the training subject of your choice, you will receive an e-mail with your personal login and password. Simply follow the link and log in to start your training. You have unlimited access to the training sessions, allowing you to watch them as many times as you like.

You can pause and continue your training at any time. During and after the sessions you have the opportunity to ask questions which will be answered by our experts. All this makes your learning experience equally effective as an instructor-led class, at a fraction of the cost and from the comfort of your own home or office!

Promotion: Save £160!

Be among the first 500 people to enroll for this online training and get all 9 hours for only £380 (instead of £540!)